

# How do you make a disciple?

## It's All About Relationship

The most effective way for a non-Christian to hear the Gospel, embrace it, and surrender their lives to Jesus Christ is for a disciple of Christ to personally share the Gospel in a comprehensive, but concise way within a trusting relationship. To multiply that same outcome, you multiply the number of disciples sharing the Gospel in such an effective manner.

Through the eight-week online "Relational Evangelism" course offered by Hope International University (HIU), we teach a proven model of disciple-making that has achieved astounding results. Now, we're ready and able to share with you how to do the same thing!

## Effective disciple-making for the 21<sup>st</sup> century ...

Thirty-five years ago John Hendee developed a disciple-making model called "A Peace Treaty With God" as a means for disciples of Jesus Christ to effectively share the Gospel through a relational approach to making new disciples. Since then, many Christians have been trained how to use this model with the following results:

- Thousands of people have come into a covenant relationship with Jesus Christ.
- Churches employing this model have transitioned into being growing, disciple-making churches.
- New church plants have been effective at making disciples by implementing this model.
- And use of this model has positively impacted missions efforts for reaching the lost when used in the field by missionaries.

Today, this disciple-making model has been revised, updated, and renamed as "It's All About Relationship" (IAAR) and is the core content comprising the "Relational Evangelism" course offered through HIU's School of Advanced Leadership Training (SALT). The professor for the course is John Hendee, now serving as HIU's Chair of World Evangelism, who personally demonstrates how this dynamic disciple-making model with its relational approach has been used by "average" Christians, church leaders and churches, church planters, missionaries and mission leaders, and other ministry workers to reach the lost among several different cultures globally.



## You can earn college credit ...

Individuals can earn college credit for the "Relational Evangelism" course at the Bachelors or Masters level with the successful completion of the class. The cost for an individual taking the course for college credit is \$300 per person.

... OR ... you can train INDIVIDUALS or GROUPS at a greatly reduced, affordable per person cost!

If you don't need college credit and would like to train a group of people in the IAAR model for disciple-making, you can enroll in the online Open Class Course offering either as an individual or as groups of any size (from two to massive groups) for only \$50 per person.

Are you ready to ...

... transition your church from an ineffective attractional (or other) model to become a growing, disciple-making church?

... train members of your ministry or organization to be able to easily engage with people and be equipped to share the Gospel to make new disciples?

... build church plants and successful missions by making *new* disciples?

Then the opportunity to enroll groups allows for the equipping of any size church, ministry, or organization. Train EVERYONE! One way you can start is by taking a team of leaders through the course, then have them spend time practicing applying the model, and then they can sign up everyone else in your church or organization and your leaders can help mentor them as they complete their training.

### Serving you beyond the virtual classroom ...

Our goal isn't just to train people through a course offering. Our end goal is for as many people as possible to hear the Gospel, respond by surrendering their lives to Jesus Christ, and then follow Him as His disciple-making disciples.

To help you take what you've learned in the course and successfully apply it in the world, we invite all course graduates to be part of our Ambassador support and coaching network. We'll stay connected through our closed Facebook page, and each month or quarter we'll connect live online with additional coaching, updates, stories of what's happening with ambassadors applying the model in the field, and a healthy dose of encouragement. We'll also supply email updates on new or revised materials and any additional happenings that can support you as Christ's ambassadors. And you can use all these methods and more to ask questions and seek any specific help you might need.

For church, ministry, and organization leaders who would like to implement this model throughout their church or organization, we are available to provide consultation to help you successfully implement the IAAR model so that you can reap the same kind of results many others have.

Dr. LeRoy Lawson recently made the following comment about this model of disciple-making:

*"When he was on the staff of Central Christian Church in Mesa, Arizona, John Hendee developed the 'Peace Treaty.' With this simple tool he prepared Central Christians to share the Gospel. Much of the church's rapid growth must be credited to John's 'Peace Treaty.' I still don't know of a more effective evangelistic tool being used among our churches."*

Just how effective was this model when used at Central Christian Church? In just one year alone, 750 new members were added to the congregation, hundreds of them coming to the church through the IAAR model.

Just imagine what could happen in your church, ministry, or organization by training everyone to be effective disciple-makers!

## Comprehensive learning:

Our means of training course participants for making new disciples by using the IAAR model is through an eight-week online course. The class combines multiple learning methods for a comprehensive approach to training participants. The online course includes:

### VIDEOS

This is a major means of study for this class, as participants will observe the professor teaching how to present the IAAR tool, along with several other videos pertaining to the relational approach for easily engaging with people.

### READING

Four books are assigned reading for this course, including required reading reports.

### THREADED DISCUSSIONS

These discussion threads bring the professor and class participants together each week for multiple lively “discussions.” You’ll get to know and interact with other class participants, be sharpened by their contributions, and be expected to contribute to the discussions each week.

### PRACTICE

This is not a theoretical course. Throughout the eight weeks, students will be actively practicing how to present the IAAR disciple-making tool and will complete four different presentations of the IAAR as part of their course assignments.

### MENTOR & PERSONAL COACH

Participants will also be sharpened by selecting a mentor and a personal coach they will work with for this course.

Although there is plenty to do to successfully complete this course, the benefit of taking it online allows you to study and complete the work according to how it fits with your schedule throughout the eight weeks.

## What people are saying about the course:

*“When I started to take this class I was very negative. I didn’t see how four printed lessons could possibly be effective in sharing and leading people to Christ. But I’m ending up very positive. In fact we haven’t even finished but I have seven different presentations going with people. It is starting to interfere my job!” – Youth Pastor of a large church*

*“2 Timothy 2:2 talks of taking what you have learned (gospel and being a disciple) and giving it to others who will be faithful to do it and pass it along also. This course has challenged me in that I have not made this a priority. I realized that I have not shared with another believer how to have conversations, how to explain the Gospel or what Christianity is really about, and how to lead someone in becoming a disciple of Jesus. I feel that this is something God wants me to make a priority. I feel silly and embarrassed saying it because one would think that this is a standard requirement for anyone in the pastor role.” – Associate Pastor*

*“The IAAR material is actually an answer to prayer. Let me explain. The past several years, I have made it my prayer to invest in things that will allow me to help make disciples who make disciples. It is a crucial part of church planting and evangelizing in places where there are not a lot of Christian Churches that offer different ethnic opportunities, or in places that are strategically ready for growth and development. In this ministry environment, it is imperative that one has a systematic, reproducible, easily transferable teaching instrument. The “It’s All About Relationship” material meets the needs that I have to be more effective in personal evangelism plus help others do the same thing. I foresee these studies having a huge impact in our ministry as we equip others to share their faith.” – Church planter who has planted more than 35 churches*

*“I have used the original ‘A Peace Treaty With God’ for about 30 years and have personally led hundreds to a covenant relationship with Christ using it. I have also introduced it into multiple churches and have seen them become growing disciple-making churches by using it. I’m excited about the revisions for a fresh look, and look forward to using the IAAR version. It’s the single most effective disciple-making tool I’ve seen.” – Pastor and Christian clinical therapist*

## About the professor ...

John Hendee was born in Wisconsin, met his wife, Carla, in college, and later ministered in Arizona for 17 years before moving to Chile, South America where they served for 12 years. Upon returning to the U.S., John founded and was the Executive Director of Project New Hope International until late 2013.

For nine years he “commuted” to Peru, S.A. He is now living in California and is writing and teaching at Hope International University, serves as HIU’s Chair of World Evangelism, and also works with Team Expansion.



## Contact Us

To sign up for the course, contact Phil Towne at [pbtowne@hiu.edu](mailto:pbtowne@hiu.edu). If you have questions about the course, you may contact John Hendee directly at [john.hendee@cox.net](mailto:john.hendee@cox.net).

